Member Updates

New Publisher Members

Association of Book Publishers of British Columbia
600 – 402 West Pender Street
Vancouver, BC, Canada
Phone: 604-684-0228
Internet: books.bc.ca
Founded: 1974

COMPANY DESCRIPTION:
The Association of Book Publishers of BC (ABPBC) is a provincial association of BC owned and controlled book publishing companies. The ABPBC works to support the long-term health and success of the Canadian-owned book industry in British Columbia.

The ABPBC supports the aspirations and activities of its membership through cultural, economic, and political initiatives and engages book-related communities in British Columbia, Canada, and beyond.

KEY PERSONNEL
Heidi Waechtler, Executive Director, heidi@books.bc.ca

Bellevue Literary Press
90 Broad Street, Suite 2100
New York, NY 10004
Phone: 917-732-3603
Phone Number for Orders: CBSD/Ingram
Internet: www.blpress.org
Founded 2005
ISBN prefix(es): 9781942658, 9781934137
Titles in print: 84
Distributed to the trade by: CBSD/Ingram
Company Niche:
Literary fiction and narrative nonfiction at the intersection of the arts and sciences

COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
BLP, the first and only nonprofit press publishing at the arts-sciences nexus, aims to promote exceptional literature that explores the nature of perception and the underpinnings of the social contract. We are committed to the humanitarian ideal that books can change hearts and minds
through the act of reading. Our books and authors have received a remarkable amount of critical acclaim and awards, including the Pulitzer Prize for Fiction, a National Book Award Finalist distinction, Dayton Literary Peace Prize, Chautauqua Prize, John Burroughs Medal, PEN/Robert W. Bingham Prize, and the Wellcome Book Prize.

**KEY PERSONNEL**
Publisher and Editorial Director: Erika Goldman, Publisher and Editorial Director, erika@blpress.org, (917) 732-3603

Publishing Assistant, Laura Hart, laura@blpress.org, (917) 732-3603

Publicity, Marketing, and Sales Director: Molly Mikolowski, molly.mikolowski@gmail.com, (612) 728-1692

Production Manager: Joe Gannon, Mulberry Tree Press, (631) 754-0408, mulberry-treeprss@aol.com

**Cato Institute**
1000 Massachusetts Avenue, NW
Washington, DC 20001
Phone: 202-842-0200
Phone Number for Orders: 1-800-767-1241
Internet: www.cato.org
Founded 1977
Imprint(s): Cato Institute; Libertarianism.org
Distributed to the trade by: National Book Network
Company Niche: Books dedicated to the principles of individual liberty, limited government, free markets, and peace.

**COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION**
The Cato Institute is a public policy research organization—a think tank—dedicated to the principles of individual liberty, limited government, free markets, and peace. Its scholars and analysts conduct independent, nonpartisan research on a wide range of policy issues.

**KEY PERSONNEL**
Acquisitions Director and Editor: Jason Kuznicki, jkuznicki@cato.org
Managing Director: Eleanor O’Connor, 202-789-5266, eoconnor@cato.org

**Counterpoint Press**
2560 Ninth Street, Ste. 318 Berkeley, CA 94710
Main Phone: 510-704-0230
Internet: https://www.counterpointpress.com/
Founded in 2007
Titles in print: 2500
Employees: 9
Imprint(s): Counterpoint Press, Soft Skull Press
Distributed to the trade by: Publisher’s Group West
Company Niche: General
COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
Counterpoint's list covers a wide array of genres—fiction (both story collections and novels) and nonfiction (both narrative and subject-driven), all of which collectively focus on current affairs and politics, counterculture, history, the environment, memoir, literary biography, religion, and philosophy.

KEY PERSONNEL
Dan Smetanka, VP, Editor in Chief, dan.smetanka@counterpointpress.com
Jack Shoemaker, VP, Executive Editor, jack.shoemaker@counterpointpress.com
Megan Fishmann, Associate Publisher, Director of Publicity, megan.fishmann@counterpointpress.com
Andy Hunter, Publisher, andy.hunter@counterpointpress.com

Feral House / Process Media
1240 West Sims Way, Box 124
Port Townsend, WA / 98368
Phone: 323-666-3311
Internet: www.feralhouse.com
Founded in 1989
ISBN prefix(es): 09229 & 19341
Titles in print: Approximately 150
Employees: 2
Imprint(s): Feral House & Process
Distributed to the trade by: CBSD/ Ingram
Company Niche:
Non-fiction, culture, biography, memoir, political, self-reliance, occult, music

COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
Feral House and Process Media, publisher on topics of esoteric interests and distinctive voices, is a formidable force in independent publishing and often the first and definitive source for documenting important cultural movements. We feel that stories about and written by members of marginalized communities are interesting and essential to ALL readers.

KEY PERSONNEL
Jessica Parfrey, Publisher, 323-666-3311, jessica@feralhouse.com
Christina Ward, Vice President, 414-339-9918. christina@feralhouse.com

Histria Books
7181 N. Hualapai Way, Ste 130-86
Las Vegas, NV 89166
Phone: 561-299-0802
Internet: HistriaBooks.com
Founded 1996
ISBN prefix(es): 978-1-59211;
Titles in print: 65
Imprint(s): Gaudium Publishing, Vita Histria, Addison & Highsmith Publishers; Histria Kids; Center for Romanian Studies
Distributed to the trade by: Casemate Group
Company Niche:
COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION

Histria was an important center of culture, commerce, and civilization in the ancient world, located on the Black Sea coast, near the mouth of the Danube. Histria Books continues the legacy of its namesake, publishing general interest books, fiction and literature, and children’s books, as well as scholarly books in a broad range of categories. Established in 1996 as an academic publisher, Histria Books is now an independent publishing house. Titles published by Histria Books under its various imprints are distributed worldwide by the Casemate Group and are available from all major book retailers, as well as directly at HistriaBooks.com.

KEY PERSONNEL
Dr. Kurt Brackob, Director, 561-299-0802 kurt@histriabooks.com
Dana Ungureanu, Manager, 561-299-0802 dana@histriabooks.com

Mercuria Press
4207 SE Woodstock BLVD #464
Portland, Oregon 97206
Phone: 503-939-3719
Phone Number for Orders: 503-939-3719
Internet: mercuriapress.com
Founded in 2012 (Initially founded as a publisher of fine print letterpress books and broadsides. Now publishing books to the trade.)
Titles in print:
Kaibyo: The Supernatural Cats of Japan
Yurei, the Japanese Ghost
The Supernatural Animals of Japan: Tanuki
Possums Run Amok

Employees: Carla Girard
Distributed to the trade by: Consortium
Company Niche: (Heavily illustrated Japanese and general folklore; narrative non-fiction from marginalized voices, also with strong visual presentation.

COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
Mercuria Press publishes books as lovely to behold as they are fascinating to read. With a focus on Japanese and general folklore, as well as narrative non-fiction from marginalized voices. All our books are illuminated with strong illustrative and tactile qualities.

KEY PERSONNEL
Publisher: Carla Girard, 503-939-3719, carla@mercuriapress.com
Advisory Associate: Bruce Rutledge, 206-3801947, bruce@chinmusicpress.com

Process Century Press
802 River Lane
Anoka, MN 55303
Main Phone: 909-730-7099
Phone Number for Orders: 909-730-7099
COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
Process Century Press is an academic press dedicated to transdisciplinary applications of process philosophy. Most titles are published in one of three series: Toward Ecological Civilization, Theological Explorations, or Transdisciplinary Studies, but all view scholarly issues and world concerns from a process-relational perspective. Process Century Press is dedicated to publishing books as diverse as life itself, held together by this one idea: that ours is a relational, participatory universe—and therefore, what we do matters, to each other, to all forms of life, and to Earth itself.

KEY PERSONNEL
Publisher: Jeanyne B. Slettom, jslettom@processcenturypress.com

Puppy Dogs & Ice Cream Inc.
3570 Carmel Mountain Rd, Suite 205
San Diego, CA 92130
Phone: 858.350.3132
Phone Number for Orders: email info@puppysmiles.org
Internet: shop.puppydogsandicecream.com
Founded in 2017
ISBN prefix(es): Not sure how many numbers you need, but here is one ISBN 978-1-949474-41-1
Titles in print: About 40
Employees: 24
Company Niche: children’s picture books

COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
We are a children’s book publisher focused on direct to consumer (DTC)

KEY PERSONNEL
Jason Kutasi, CEO, jason@puppydogsandicecream.com

Signature Books
508 W 400 N
Salt Lake City, UT 84116
Main Phone: 801-531-1483
Phone Number for Orders: 800-621-2736
Internet: www.signaturebooks.com
Founded in 1981
ISBN prefix(es): 978-1-56085
Titles in print: 103
Employees: 8
COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
Signature Books was founded in 1981 to promote the study of Mormonism at its intersection with American history. Over the last thirty-nine years we’ve created a unique literary repertoire—publishing biographies, documentary histories, personal essays, poetry, regional history, fiction, and humor. What began as an outlet for Mormon history left unpublished by the LDS Church now represents the best in Utah literature.

KEY PERSONNEL
Editor: Gary Bergera, gary@signaturebooks.com
Production Manager: Jason Francis, 801-531-1483 x108, jason@signaturebooks.com
Ebook production: Greg Jones, greg@signaturebooks.com
Marketing Manager: Devery Anderson, devery@signaturebooks.com

Unnamed Press
1551 Colorado Blvd., Suite 201
LA, CA 90041
Phone: 323.333.9460
Phone Number for Orders: Ingram/PGW
Internet: www.unnamedpress.com
Founded in 2014
Titles in print: 75 plus
Employees: 2 full time, 3 parttime
Imprint(s): 1
Distributed lines: 1
Distributed to the trade by: PGW
Company Niche: Literary fiction / memoir

COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
We are a literary and general interest publisher of fiction, nonfiction etc.

KEY PERSONNEL
Chris Heiser, Publisher, chris@unnamedpress.com
Olivia Smith, Olivia@unnamedpress.com

Young Authors Publishing
807 Atlanta Student Movement Blvd.
Atlanta, GA, 30314
Phone: (951) 463-0027
Phone Number for Orders: (951) 463 -0027
Internet: youngauthorspublishing.org
Founded in what year? 2018
ISBN prefix(es): 978
Titles in print: 14
Employees: 1
Imprint(s): 1
Distributed to the trade by Ingram Spark
Company Niche: Children’s Picture Books

COMPANY DESCRIPTION / PUBLISHING PROGRAM DESCRIPTION
Young Authors Publishing is a not-for-profit children’s book publisher that exists to share the stories of children, many who live in underserved communities. We believe that all kids are story worthy, and we make it our mission to share those stories. All published books are picture books ages 4-12.

KEY PERSONNEL
Publisher: Leah Hernandez, 951-463-0027, leah@youngauthorspublishing.org

New Associate Members

Batch for Books Inc
100 Pearl St., 14th Floor
Hartford, CT 06103
Shipping Address 6 Bell Yard, London, WC2A 2JR, UK
Main Phone: (44) 207 421 4660
Toll free: 833-4283-160
Internet: www.batchforbooks.com
Founded: In the UK in 1999

COMPANY DESCRIPTION: Batch For Books lets organizations of all sizes enjoy the advantages of trading electronically. We receive vendors' invoice and credit information for bookstores who use the service. This information is sent to us electronically, or invoices are created by vendors on the website. Batch links with POS and accounting packages

Booksellers can authorize which invoices they wish to pay via Batch For Books, and which credits they want to take. Vendors can see what has been authorized on their account.

Vendors receive a single payment from all their customers that goes straight into the vendor's bank account with a detailed remittance advice, so allocation is no problem.

KEY PERSONNEL
Primary contact – support@batchforbooks.com
Administration Manager, Eileen Kelly, 833-4283160, e.kelly@batchforbooks.com
CEO – Fraser Tanner, 833-426-2164, fraser.tanner@batchforbooks.com

Big River Consulting
3218 SE 62nd ave
Portland, OR 97206 USA
Phone: 503.888.7514
Internet: www.bigriverconsulting.net
Founded: 2015

COMPANY DESCRIPTION: Boutique consultant group specializing in Amazon performance optimization for publishers of all genres. Expertise includes: sales maximization and analysis, strategy development delivering tactical results, and customized training in best Amazon practices for operations, data, marketing, sales and editorial.
KEY PERSONNEL

Principal, Meredith Baker, 503-888-7514 mer@bigriverconsulting.net
Consultant, Kristin Norell, 509-713-5810 kmn.bigriver@outlook.com

BooksoniX
The Milking Parlour, Hurst Farm, Dairy Lane, Crockham Hill
Edenbridge, Kent, TN8 6RA
Main Phone: +44 (0)1883 343 000
Internet: www.booksonix.com
Founded in 1989

COMPANY DESCRIPTION:
BooksoniX is a cloud-based publishing management service which automates and streamlines the management of your metadata, providing feeds to your partners with all the technical details, formatting and data validation managed on your behalf. Additionally, it allows you to create tip sheets, catalogues and price lists, and manage your foreign rights, production workflow and proposals. There are options to feed your website directly and for managing your contributor royalties with automated delivery of royalty statements to your contributors.

KEY PERSONNEL
Director, Dave Hyman, +44 1883 343 000, dave.hyman@booksonix.com
Paul Theijs, +44 1883 343 000, paul.theijs@booksonix.com
Toby Libaert-Cox, +44 1883 343 000 toby.libaert-cox@booksonix.com

BR Printers
665 Lenfest Road
San Jose, CA 95133
Phone: (408) 278-7711
Fax: (408) 929-8062
Internet: www.brprinters.com
Founded: 1992

COMPANY DESCRIPTION:
BR Printers is a 29-year-old California-based book printer with manufacturing plants in San Jose, California, Independence, Kentucky, and Denver, Colorado. We provide high quality 1-color and 4-color book printing service for our publishing clients in softbound, casebound, and spiral-bound styles. We print exclusively on digital printing equipment, and we offer POD and digital short run service up to 2500 copies. We also offer a variety of services to complement our book printing including: Book storage and order fulfillment (including Amazon orders), kitting and assembly work, direct mail service, large format printing, and promotional and marketing items.

KEY PERSONNEL
Bob Durgy Senior VP of Business Development bob@brprinters.com 734-395-0802
Hugh Loveless West Coast Sales Representative hughl@brprinters.com 408-961-4272
Luke O’Kane West Coast Sales Representative luke@brprinters.com 908-655-7275
Derek Giulianelli VP of Sales derek@brprinters.com 303-916-5346

Casemate Publishers and Book Distributors, LLC
COMPANY DESCRIPTION: The Casemate Group was established in 2001, when CEO, David Farnsworth, created new distribution company Casemate Publishers and Book Distributors LLC, distributing books in North America for leading specialist publishers. The company set up its own military history publishing imprint, Casemate Publishers and currently publishes 30–40 titles a year.


In January 2009, Casemate Publishers launched brand Casemate Athena, a general trade distribution arm, distributing titles in North America for trade publishers, including fiction, travel, cookery, reference, nostalgia, heritage, sports, and gardening publishers. On January 1, 2015, Casemate acquired International Publisher’s Marketing (IPM), from Books International and merged its Athena brand into a new division, Casemate IPM.

In 2011, Casemate Digital was set up to provide digital distribution to its client publishers, being one of the first distributors to offer a global print and digital distribution service, working with publishers to develop their digital strategy, enabling their content to be available in all formats and growing its e-retailer account list to become one of the largest in the industry.

In 2014, the Casemate Group’s US academic and scholarly book distribution division, The David Brown Book Company, was rebranded Casemate Academic. Casemate Academic and together with UK sister company, Oxbow Books, provides sales, marketing, and distribution services for esteemed academic and scholarly book publishers, societies and institutes, worldwide. Oxbow Books is also the world’s leading archaeology publisher, publishing 70–80 titles a year.

Also in 2014, with the growth of its art book distribution service, the Casemate Group launched Casemate Art, providing sales representation, marketing and full distribution for leading art book publishers across the globe.

The company was also renamed The Casemate Group, and has grown to become the preferred distribution partner for publishers around the world.

Selective about our client publishers, we are renowned for our personal and professional service, with many of our clients having been with us for over 15 years.

KEY PERSONNEL
CEO, David Farnsworth, david.farnsworth@casematepublishers.com
VP, US Sales & Marketing, Michaela Goff, michaela.goff@casematepublishers.com
VP, Digital Services and Publishing Operations, Curtis Key, curtis.key@casematepublishers.com
Sales Director, Kate Stein, kate.stein@casematepublishers.com
Marketing & PR Director, Sam Caggiula, sam.caggiula@casematepublishers.com

**Getting2Transformation**

616 Park Avenue  
Mukilteo, WA 98275  
Phone: 763-234-4353  
Internet: www.getting2transformation.com, bethlewis@getting2transformation.com  
Founded in 2017

**COMPANY DESCRIPTION:**  
Revitalizing Organizations. Reinvigorating Leaders. Getting2Transformation, led by 40-year publishing executive and turnaround CEO Beth Lewis, provides consulting services for executives and boards of directors to help rethink your organization’s governance, strategic thinking and work processes to transform your company for the future. Beth also serves on Boards of Directors, is a popular keynote speaker and is available for interim executive work. Learn more about her expertise at www.getting2transformation.com

**KEY PERSONNEL**

Principal: Beth Lewis, 763-234-4353, bethlewis@getting2transformation.com

**Nortin Consulting LLC**

2004 Greenbrook Blvd  
Richland, WA 99352  
Phone: 509.713.5810  
Founded: 2014

**COMPANY DESCRIPTION:**  
Publishing Industry Consultant assisting publishers in sales optimization, non-profit relationships, international expertise and overall industry assistance.

**KEY PERSONNEL**

Principal: Kristin Norell, 509-713-5810, kmn.bigriver@outlook.com

**Red Pencil Publicity + Marketing**

2532 Santa Clara Avenue Suite 358  
Alameda, CA 94501  
Phone: 510.350.7822  
Internet: www.redpencilpublicity.com  
Founded 2010

**COMPANY DESCRIPTION:**  
Helena Brantley is a publicist who specializes in promoting nonfiction books and events. In 2010, she began doing business as Red Pencil Publicity + Marketing from an office in Oakland, California. Today, with the help of a small team of subcontractors, Helena is hired by publishers, authors and increasingly non-profits, to promote their work to print, radio and online news outlets and to produce and promote events and engage online.

Early in her career, Helena worked at public relations, marketing and advertising agencies in New York City and Washington, D.C., where she promoted consumer brands. Later, she ran the communications office of a nonprofit that helped to unite people of faith across the political spectrum on the issue of poverty.
While working with HarperOne on the launch of the book God’s Politics, by Jim Wallis, Helena was recruited to work in their San Francisco office. She created and managed many book publicity campaigns, including a string of national and New York Times best-sellers. Helena served as the publicist of the Bay Area Book Festival in its first and second years and in 2015, she was the publicist for Berkeleyside’s Uncharted Festival of Ideas and in 2017 became its co-curator.

KEY PERSONNEL
Helena Brantley, helenabrantley@redpencilpublicity.com

UnitechEDI, Inc.
P.O. Box 520328
Winthrop, MA 02152
Phone: (800) 330 4094 x801
Internet: www.unitechedi.com
Founded: 1993

COMPANY DESCRIPTION: UnitechEDI, Inc. is the leading EDI systems integrator for the publishing industry, specializing exclusively in EDI and electronic commerce for book publishers. We partner with a number of ERP vendors serving the publishing community as well as third party logistics companies distributing for publishers.

KEY PERSONNEL
Managing Director: Tyna Hull, 800-330-4094, x 802, tyna.hull@unitechedi.com